



HT Consulting (Asia) Sdn.Bhd

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We are a provider of solutions that combine innovation, technology & practicality



THE HTC STORY



IMPLEMENTING BOLD IDEAS TO PROPEL YOUR BUSINESS FORWARD

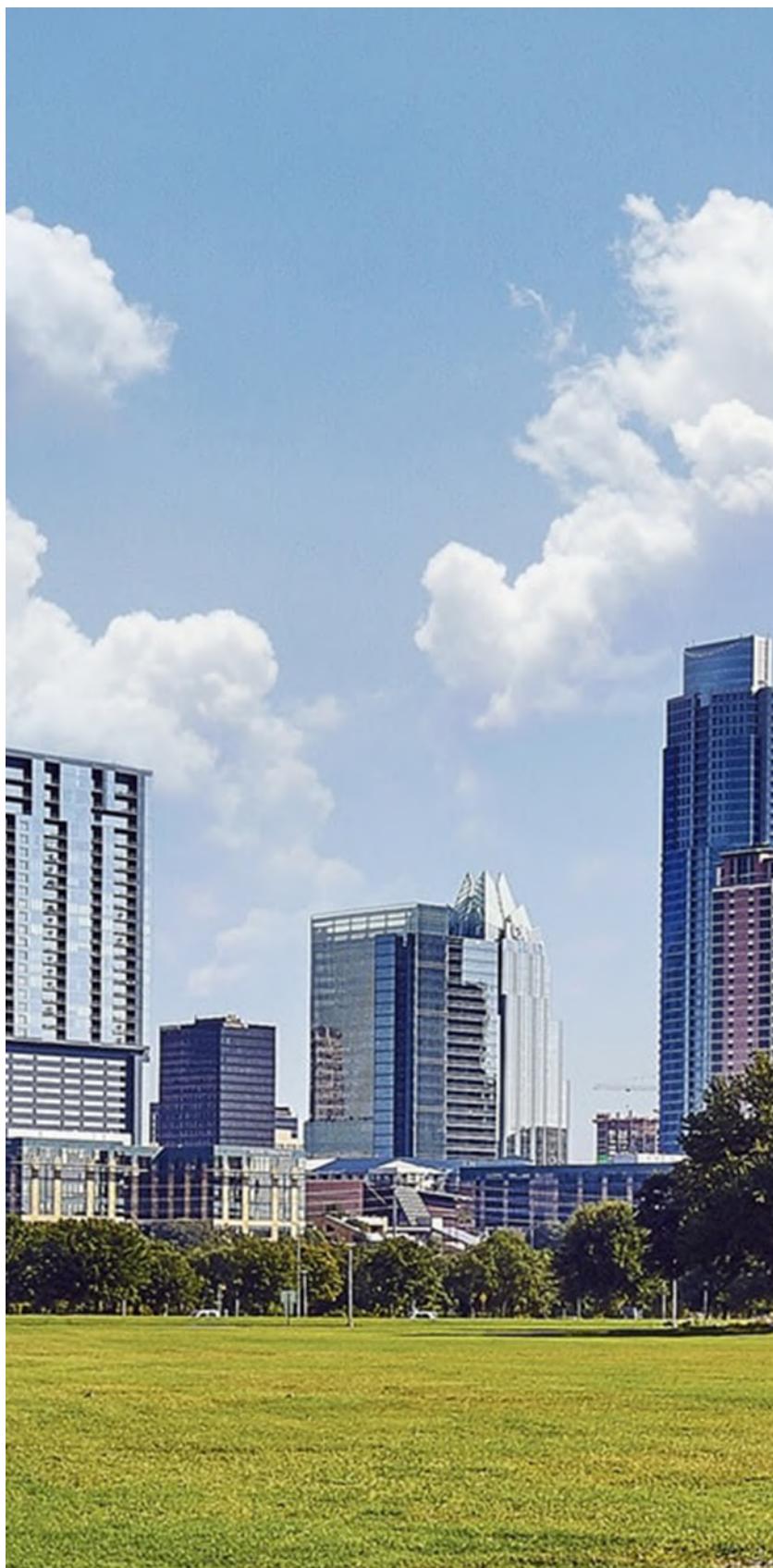
HTC is a provider of services using enabling technologies that help our customers in various industries – with a focus in Banking and Healthcare; to make major strides in their performance and capabilities. We are committed to support our customer's growth by providing solutions that bring together innovation, technology and practicality, so that they can stay focused on their core business and achieve milestone breakthroughs.

Founded in 1989 by our visionary leader Harres Tan with the single-minded purpose of leveraging technology as a strategic tool to help businesses stay competitive, HTC has earned our success

and industry prominence amongst the government and private sectors, both in the regional and global market place.

Leveraging our cumulative years of exposure to market trends and our customers' needs, we transform our experiences into creating bold ideas that propel businesses forward. Agility drives us to remain adaptable to changes and helps us to respond swiftly to challenges – We emerge stronger and better year after year.

COMPANY ACCOMPLISHMENTS



BUILDING YEARS OF EXCELLENCE SINCE 1989

Some highlights of our company's major achievements throughout the years include numerous large and successful banking projects for its global partner Rototype International in the areas of Systems Design and Development for tier-1 banks worldwide.

By partnering with Panton eHealth Sdn Bhd, HTC had successfully implemented the first Electronic Medical Record (EMR) system in Malaysia for a 300-bed private hospital which has been widely adopted by its doctors since 2009, and had undertaken the development and implementation of a LaboratoryInformation System (LIS) that runs 20,000 tests a day for the largest government hospital in Malaysia for the last 18 years.



OUR SERVICES

We invest time to understand your business and its needs, while continuously enhancing our skill set with the latest cutting edge technology for development.

OUR SERVICES

WHAT WE DO BEST

OUTSOURCING SERVICES

Companies are strategically moving parts of their business processes onto an outsourcing model because it is a proven method to create additional value across your business by minimizing risks and freeing up capacity for you to stay focused on your business insight. Our outsourcing solutions include cheque outsourcing services, self-service terminals monitoring centre, and IT support services.

IT SERVICES

Since its incorporation in 1989, HTC has been developing systems for our local and foreign customers from both the public and private sectors. Today, our team has expanded its experience to include a myriad of other new and proven technologies in our development work such as MVC, LINQ, Entity Framework, Angular JS, Node JS, Mainframe communication programming, Cloud computing, Chip Card programming, just to name a few.

IT SOLUTIONS

HTC is in the business of providing information technology solutions that support your business strategy and long-term goals. Our solutions to be highly scalable so that it can grow at the same momentum of your business, and extremely straightforward and user friendly even when streamlining the most complex processes or workflows.

OUR PRODUCTS

MAESTRO BANKING SOLUTIONS



PANTON HEALTHCARE SOLUTIONS



CHEQUE OUTSOURCING SERVICES



Realizing our strength as a team

With over 160 years of collective expertise in the information technology sector, HTC is well recognised by companies and government agencies for our insights on technological trends.

More importantly, we are sought after for our strength to implement new technologies to drive digital strategies that will enable companies and agencies to remain relevant and adaptable to our rapidly changing landscape.

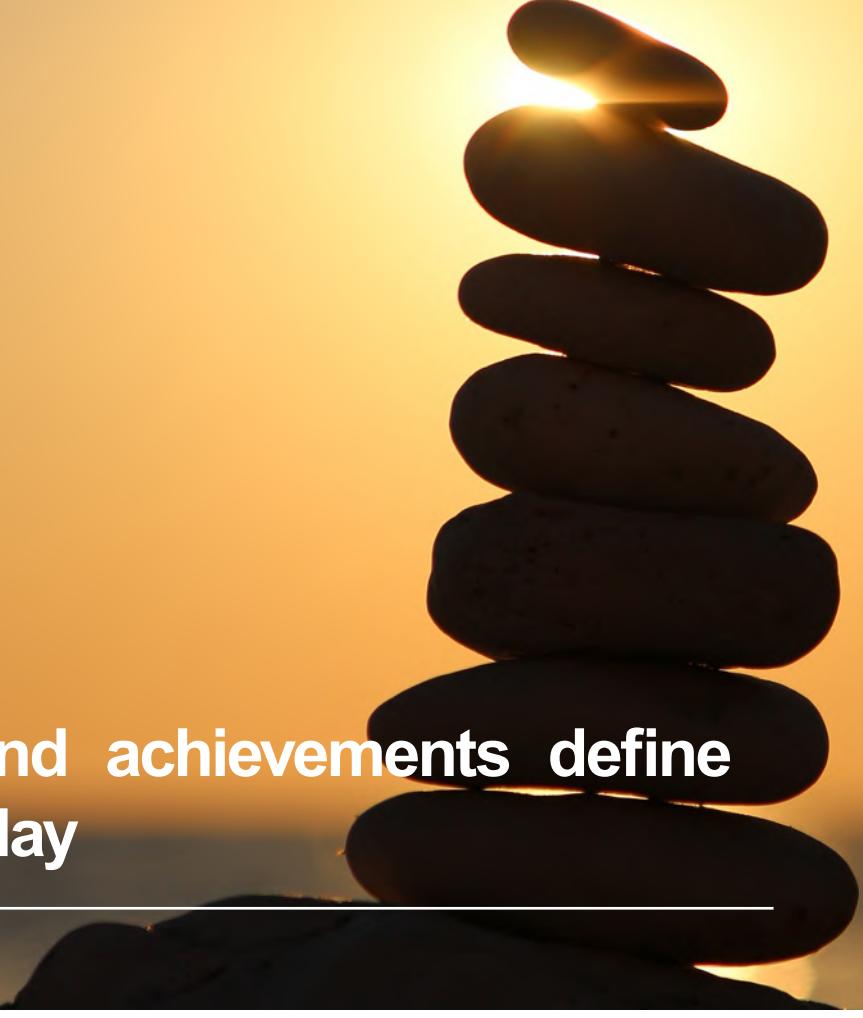


(From left to right): **Vanessa Tan**, Deputy CEO. **Jimmy Ng**, Technical Director. **Tan Sze Chi**, SVP Technical Services. **Vikneswaran Varutharaju**, SVP Technical Services. **Wong Wai Leong**, SVP Technical Operations. **Saw Thiam Hin**, CEO.

(Middle, seated): **Harres Tan**, Founder.

COMPANY

MILESTONES



Our history and achievements define
who we are today

1989

HT Consulting was founded and incorporated by Harres Tan.

The Company was the earliest proponent of Database Management Systems (DBMS) in Malaysia and represented UNIFY Corp. of the USA to distribute its products to the South East Asian market. Major projects using UNIFY included Ministry of Finance Sabah, Hospital Kuala Lumpur, SP Setia and See Hoy Chan Group.

Early 90's

The Company played a key role in introducing and influencing the Malaysian government to adopt international standards in the areas of Project , which resulted in a successful collaboration with INTAN to train Malaysian civil servants on Prince2 methodology.

At the same time, the Company also teamed up with IBM Malaysia to promote DataWarehousing and Business Intelligence services working with MAS and Maybank.



Mid 90's

The company provided its 1st outsourcing service to a large Singaporean company - funded by the Singaporean Government, to develop a comprehensive Hospital Information System (HIS) solution. It's success was subsequently recognized when this solution was implemented by nearly 70 healthcare facilities in the ASEAN region.

It is also this period that the Company teamed up with BEA Inc. of USA to provide Middleware Application to large IBM mainframe users. Major customers included Telekom Malaysia, Ambank, Singapore Pools, Itochu Plastics and Total Access Communication (TAC) of Thailand.

Late 90's

The Company provided outsourcing services to an Australian healthcare company to redevelop a Laboratory Information System (LIS) solution for Malaysia. This solution was subsequently implemented by the largest hospital in Malaysia in 1998 and in use until today.

The Company started helping large organizations like Lembaga Tabung Angkatan Tentera (LTAT), K&N Kenanga, Arab Malaysian Merchant Bank and Fairchild Semiconductors, KWSP and SOSCO, amongst others – to streamline its processes by implementing PantonEDMS & Workflow.

It was also during this period that the Company made its 1st foray into the banking industry by undertaking a project to provide e-solutions to Ambank Malaysia.



Early 2000's

The Company started to provide outsourcing services to Prototype International in the areas of systems design and development for its global banking clientele including HSBC Group, Citi Group and Bank of China, amongst others.

The Company, via its subsidiary Panton eHealth Sdn Bhd continued to develop its PantonEDMS product to full maturity and secured customers such as Carsem, Silterra, Havi Food and DRB Group.

Mid 2000's

The Company continued to expand and develop its Panton range of products to include state-of-the-art Healthcare solution PantonEMR (Electronic Medical Records).

In 2009, the Company implemented PantonEMR – the 1st successful Electronic Medical Records solution using iPad/Tablet PC; to Loh Guan Lye Specialists Centre which was 100% adopted by its users (Doctors & Nurses).

Early 2010's to present day

The Company embarked on a rapid expansion by extending its reach to more global banking customers in Hong Kong, UK, USA, Middle East and Africa.

In 2016, HT Consulting rebranded itself to be known as HTC, charting a new course into providing services using enabling technologies to help banks and hospitals propel further in their area of expertise.

Hires Tim IT SPECIALIST, NEW YORK AND LONDON

After launching, HTI has continued to expand its customer base, and is continuing to do so. Last year, HTI had another record year by expanding its customer base, and is continuing to do so. In other words, more customers are being added to the group of clients.

Tim HAD, our founder, has 22 years in IT as well as 10 years experience working for major companies such as IBM, Microsoft, and Dell. He entered the Malaysian IT market in 1996, and has since expanded his presence in the areas of corporate software, web design, and other projects.

How and why did you go into business?

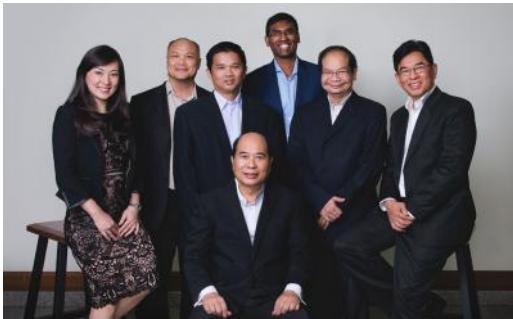
There are many reasons for business, but the main reason for me is to provide value to society. I believe that the world needs more people like me who are willing to work hard and provide value to society. I also believe that the world needs more people like me who are willing to work hard and provide value to society.

Q3 What are your strengths?

My strengths are my ability to learn quickly, my ability to work well under pressure, and my ability to work well with others.

Q4 What are the good things that have happened to you?

I have had many good things happen to me, but the most significant one was the birth of my son, who is now 18 years old. I am also grateful for the support of my family and friends, and for the opportunities that have come my way.





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